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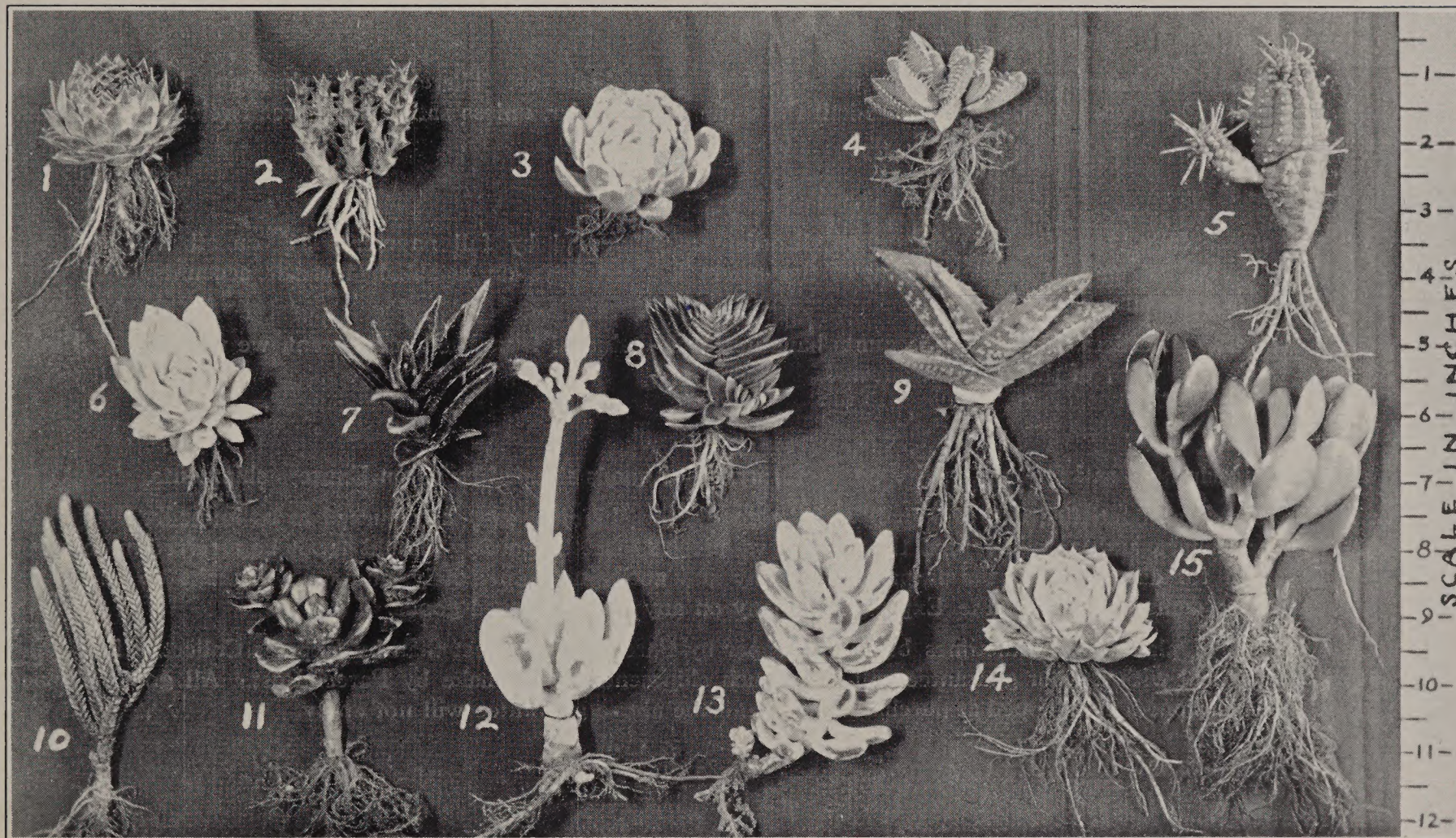
2.03  
WHOLESALE PRICE LIST, 1939-1940

# SOLEDAD GARDENS

Formerly Known As  
SOLEDAD ROCK & WATER GARDENS

PACIFIC BEACH, SAN DIEGO, CALIFORNIA

LIBRARY  
RECEIVED  
★ APR 22 1940 ★  
U. S. Department of Agriculture



POPULAR ASSORTMENT No. 5S

See Page 2 and Pages 12 to 16 for identification. (Cut numbers in brackets by name)



## TERMS OF SALE

This list supercedes and cancels all previous lists or quotations.

All goods priced F.O.B. Pacific Beach.

In order to give full value to our customers, we cannot afford any credit losses. Therefore all orders must be accompanied by full payment, or C.O.D. orders by a deposit of one-half the value of the order, unless satisfactory credit relations have been established with us.

### DISCOUNTS:

To encourage cash sales, we offer 5% discount on all orders accompanied by full payment; 3% on all C.O.D. orders accompanied by a deposit of one-half of the amount of the order; 2% ten days on established credit accounts. No other discounts permitted or allowed.

On all cash or C.O.D. orders, where the discounts have not been deducted from the amount sent, we will ship additional stock with the order to the value of the discount allowed.

### GUARANTEE:

We absolutely guarantee satisfactory quality and safe arrival of goods shipped by us on Express shipments.

Should a customer be dissatisfied with the quality of the goods, the shipment may be returned to us immediately, packed as received, Express Collect, and we will refund the amount we received for the goods. Should goods be received in damaged condition, make claim for damage with the Express Company and notify us immediately, and we will make up any losses to our customer above damages paid by the Express Company on any such damaged goods.

Small shipments of plants can sometimes be sent cheaper by Parcel Post Collect than by Express Collect. If shipping directions are left optional with us, our guarantee will cover such shipments as we make by Parcel Post. All goods shipped other than as above mentioned, are shipped at purchaser's risk and the above guarantee will not apply.

**MINIMUM ORDER—\$2.00**



## CACTI AND OTHER SUCCULENTS

### ROOTED PLANT ASSORTMENTS

Our florist trade find it most satisfactory to order by assortment, giving us information as to the purpose for which the plants are to be used and leaving the selection to us.

When ordered by assortment, we can give better value and select varieties that are in the most saleable condition at the time ordered.

Assortments are made up mainly from standard varieties that have proven good sellers, but we are sometimes able to include new varieties and good varieties which we have in insufficient quantity to list separately.

Some varieties are especially saleable while in bud or bloom, or while very highly colored for a short period. They are included in assortments at these times. A few of the best selling varieties are entirely unsaleable for a short period during each year, usually just at the end of their blooming period and these are eliminated from assortments when unsaleable.

We grow more than one thousand varieties of Cacti and other Succulents in quantities of from one of a kind to three hundred thousand of a kind.

Some varieties may be propagated from cuttings at any period of the year. Other varieties produce very few cuttings or can be successfully propagated only at one period of the year. Some varieties can be grown only from seed and, in some cases, seed is unavailable for several years at a time and some of the seedlings take two to three years to reach a saleable size. Other varieties are grown from leaves and take several months to a year to reach a saleable size.

Naturally it is impossible to keep a complete stock of all varieties in all grades but we are always able to make up saleable and satisfactory assortments, to suit any purpose, from our stock and believe this is the most satisfactory way to order.



## POPULAR ASSORTMENTS

These Assortments are assorted by value rather than by size and give the widest range of variety in popular, saleable plants at a given price.

**ASSORTMENT No. 3** contains small and medium-sized plants of a large number of standard varieties, including both Cacti and other Succulents.

<b>POPULAR ASSORTMENT No. 3</b> .....	\$3.00 per 100
<b>POPULAR ASSORTMENT No. 3C</b> —Cacti only, no Succulents .....	3.00 per 100
<b>POPULAR ASSORTMENT No. 3S</b> —Succulents only, no Cacti.....	3.00 per 100

**ASSORTMENTS No. 5 and 10** contain larger plants of the same varieties as the cheaper Assortments with the addition of small plants of new and higher-priced varieties.

<b>POPULAR ASSORTMENT No. 5</b> —Including both Cacti and other Succulents.....	\$5.00 per 100
<b>POPULAR ASSORTMENT No. 5C</b> —Cacti only, no Succulents.....	5.00 per 100
<b>POPULAR ASSORTMENT No. 5S</b> —Succulents only, no Cacti.....	5.00 per 100
<b>POPULAR ASSORTMENT No. 10</b> —Including both Cacti and other Succulents.....	\$10.00 per 100
<b>POPULAR ASSORTMENT No. 10C</b> —Cacti only, no Succulents .....	10.00 per 100
<b>POPULAR ASSORTMENT No. 10S</b> —Succulents only, no Cacti .....	10.00 per 100

## FRONT COVER

**FRONT COVER ILLUSTRATION** will give some idea of the size and variety of plants used in Popular Assortment No. 5S, but many other varieties are used in making up this Assortment and the Assortment will vary somewhat from season to season. Read Page 1 and see Pages 12 to 16 for identification of the varieties. (Cut numbers in brackets by name.)

## SPECIAL ASSORTMENTS

**SPECIAL ASSORTMENTS** made up to suit customer's requirements, in larger plants and rarer varieties in price ranges of 15c, 25c, 35c, 50c, 75c and \$1.00 each. (See Window Display Cut on back cover, which illustrates some of these larger sizes.)



## ASSORTMENTS

**ASSORTED SUCCULENTS FOR 1 INCH OR 1½-INCH POTS** .....\$2.00 per 100

This Assortment contains a large number of colorful and interesting Succulents suitable for planting in 1 or 1½-inch pots or for use in planting bowls and miniature gardens.

### IRON-CLAD ASSORTMENTS:

These Assortments include such types as: Aloes, Gasterias, Haworthias and the hardier varieties of Cacti and other groups of Succulents that will stand up under darker and more difficult conditions.

**IRON-CLAD ASSORTMENT No. 5** .....\$ 5.00 per 100

**IRON-CLAD ASSORTMENT No. 10** ..... 10.00 per 100

**IRON-CLAD ASSORTMENT No. 15** ..... 15.00 per 100

**ECHEVERIAS ASSORTED** .....\$3.00 per 100

**ECHEVERIAS ASSORTED** ..... 5.00 per 100

These Assortments include standard varieties listed on Page 13 within the price range and other varieties which may be available at these prices.

**ALOES ASSORTED** .....\$ 3.00 per 100

**ALOES ASSORTED** ..... 5.00 per 100

**ALOES ASSORTED** ..... 10.00 per 100

In addition to the standard varieties, listed within these price ranges, these Assortments will include hybrids and occasionally some of the scarcer varieties which we are unable to keep in stock in quantity. (For list of varieties see Page 5.)

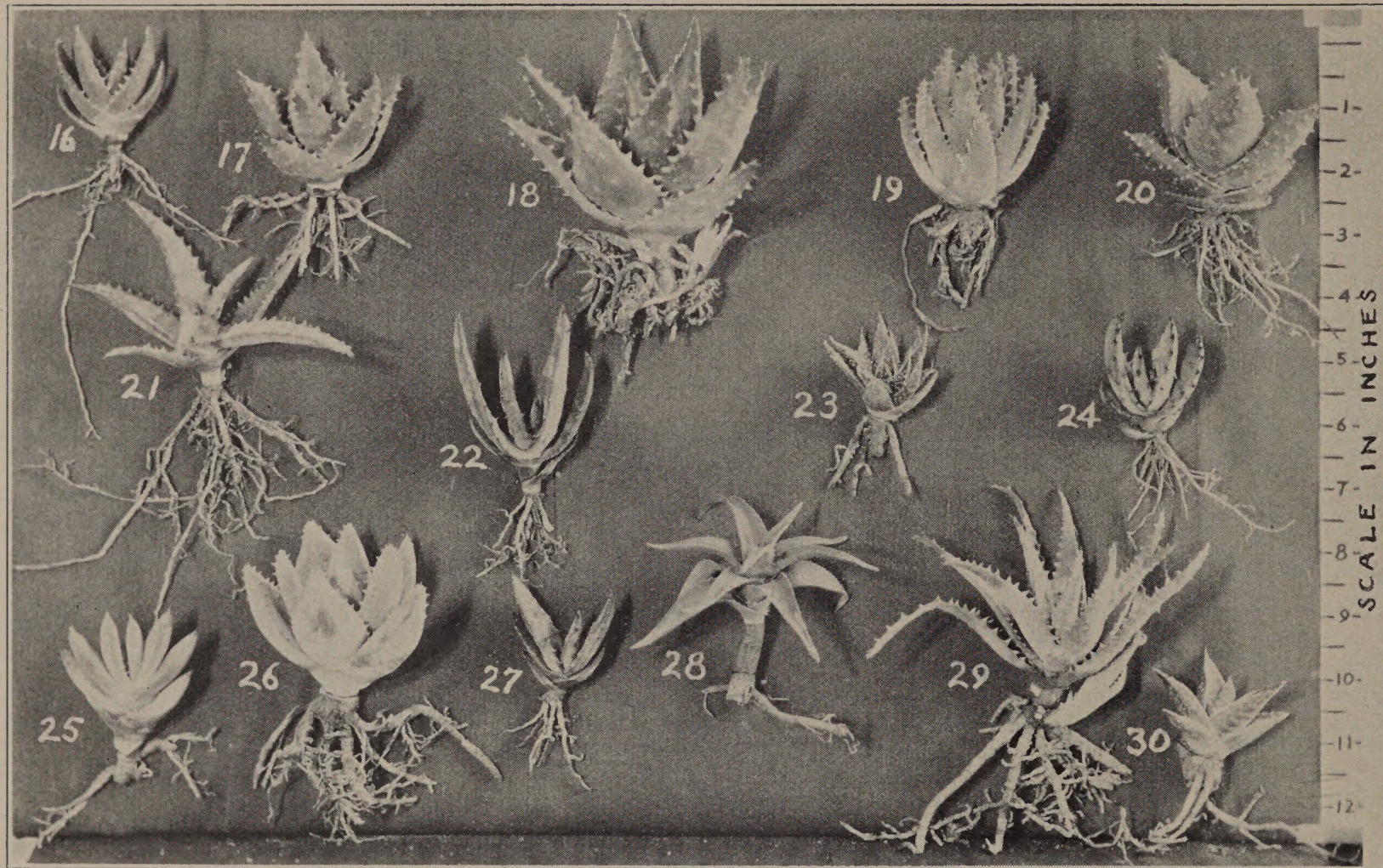
## ALOES

Aloes are Succulent members of the order Liliaceae (Lilies), native to Africa and vary in size at maturity from a few inches in height and diameter to large plants of bush and even tree proportions.

Aloes are propagated from cuttings, underground suckers and seed. Some varieties can only be grown from seed and the seed is not always obtainable. Other varieties produce very few cuttings and it is impossible to get cuttings small enough for commercial grades from some other varieties. It is, therefore, impossible to have a complete line of all of the grades in all varieties available at all times. We, therefore, suggest that those wishing a large variety, order by Assortment as this makes it possible to include all of the varieties that are ready at the time in a given price range. (See Pages 4 and 5.)



# ALOES



See Page 5 for Identification of Varieties  
(Cut numbers in brackets by name)



# LIST OF STANDARD VARIETIES OF ALOES USUALLY AVAILABLE IN QUANTITY

These can usually be furnished in thousand lots at these prices. (Numbers in brackets correspond to numbers on cuts.)

ALOE ARBORESCENS		per 100
(21)	2 in. to 3 in. spread.....	\$ 3.00
	3 in. to 5 in. spread.....	5.00
	5 in. to 8 in. spread.....	10.00

ALOE HUMILIS		
(25)	1½ in. to 2 in. spread.....	3.00
(26)	2 in. to 3 in. spread .....	5.00
	3 in. to 4 in. spread .....	10.00

ALOE HUMILIS BREVIFOLIA		
	1 in. to 1½ in. spread.....	3.00
	1½ in. to 2 in. spread.....	5.00
(19)	2 in. to 3 in. spread.....	10.00

ALOE MITRIFORMIS		
	2 in. to 2½ in. spread.....	5.00
(20)	2½ in. to 3 in. spread.....	10.00
	3 in. to 4 in. spread.....	15.00
	4 in. to 6 in. spread.....	25.00

ALOE NOBILIS		per 100
(16)	1½ in. to 2 in. spread.....	\$ 3.00
(17)	2 in. to 3 in. spread.....	5.00
(18)	3 in. to 4 in. spread.....	10.00
	4 in. to 5 in. spread.....	15.00
		Larger Specimens at 25c; 35c; 50c

ALOE SPINOSISSIMA		
	2 in. to 3 in. spread.....	3.00
(29)	3 in. to 4 in. spread.....	5.00
	4 in. to 6 in. spread.....	10.00

ALOE SUPRALAEVIS		
(Sold by many for Ferox.)		
(27)	1 in. to 2 in. spread.....	3.00
(22)	2 in. to 3 in. spread.....	5.00

## ALOES

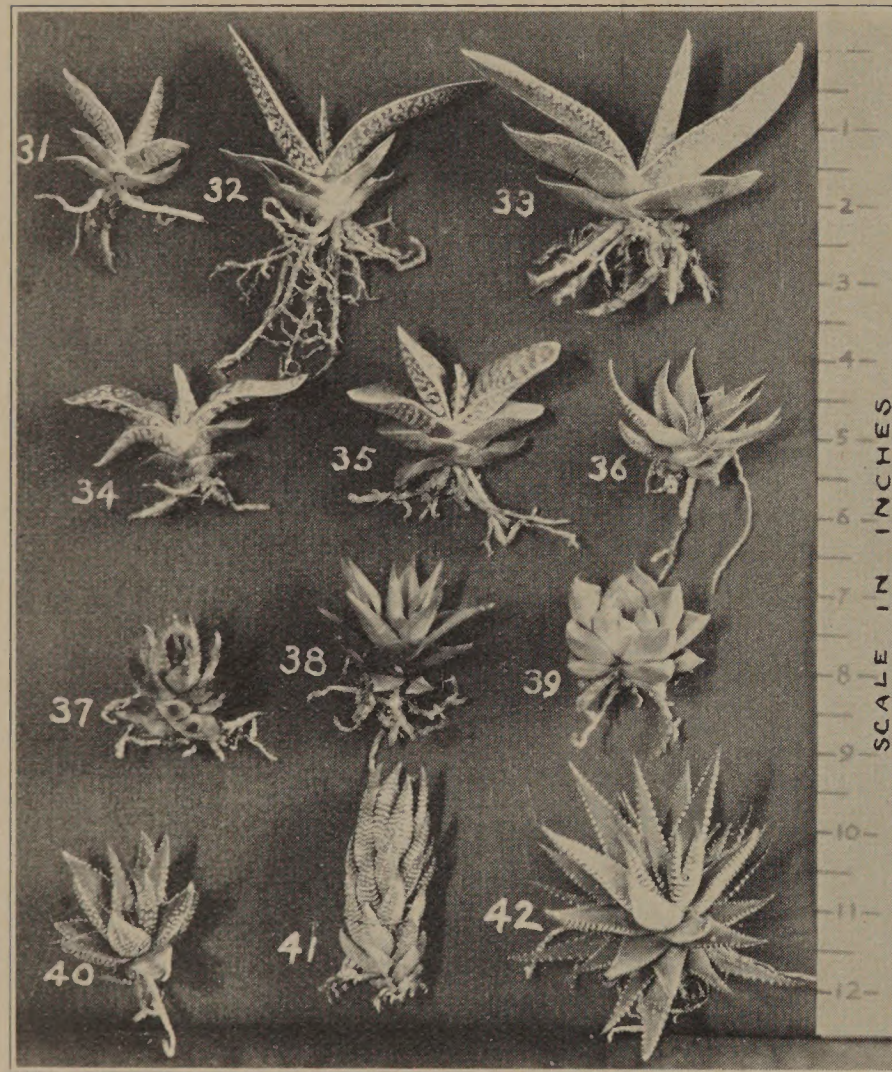
ALOE		
(21)	africana	
	arborescens	(See list above)
(28)	ciliaris	.03; .05
	distans	.25
	eru	
(24)	ferox	.05; .10
	hanburiana	
	heteracantha	.05
(25)	humilis	(See list above)
(19)	" brevifolia	(See list above)
	" echinata	.15; .25
	johnsonii	
	microstigma	.10
(20)	mitriformis	(See list above)
	nobilis	(See list above)
	obscura	

ALOE (Cont.)		
	salmdyckiana	
	saponaria	
(29)	spinosissima	(See list above)
	striata	.05
	striatula	
	succotrina	
(22)	supralaevis	(See list above)
	variegata	.15; .25
	vera	
	virens	
(9)	Many types of Aloe hybrids	.03; .05; .10

ALOE-GASTERIA-HYBRID		
(23)	beguinii	.05; .10; .15; .25
	mortalensis	.05; .10
(30)	pethamensis	.05; .10



## GASTERIAS AND HAWORTHIAS



For Identification of Varieties  
See cut numbers in brackets by name.

## GASTERIAS

(Numbers in brackets correspond to numbers on cuts.)

GASTERIAS MIXED		per 100
(31)	1 in. to 2 in. spread.....	\$ 3.00
(32)	2 in. to 3 in. spread.....	5.00
(33)	3 in. to 5 in. spread.....	10.00
	Larger specimens .....	15c to 35c

GASTERIA MACULATA		
(34)	2½ in. to 3 in. spread.....	15.00

GASTERIA COMPACTA		
(35)	2 in. to 3 in. spread.....	10.00

## HAWORTHIAS

HAWORTHIA MARGARITIFERA		
(White dots on the leaves.)		
(40)	1 in. to 2 in. spread.....	5.00
	2 in. to 2½ in. spread .....	10.00
	2½ in. to 3 in. spread.....	15.00

HAWORTHIA ATTENUATA		
(Fine white dots on leaves.)		
(36)	1 in. to 2 in. spread .....	5.00
	2 in. to 2½ in. spread .....	10.00
	2½ in. to 3 in. spread.....	15.00

HAWORTHIA FASCIATA		
(Raised white bands across leaves.)		
	2 in. to 2½ in. spread.....	15.00
(42)	2½ in. to 3 in. spread .....	25.00

HAWORTHIA FASCIATA Improved Type		
(Heavier white bands on leaves.)		
	2 in. to 2½ in. spread.....	25.00



## HAWORTHIAS (Continued)

(Numbers in brackets correspond to numbers on cuts.)

### HAWORTHIA REINWARDTII per 100

(Tall, slender, with fine white dots on leaves.)

(41)	1 in. to 1½ in. tall .....	\$10.00
	1½ in. to 2 in. tall .....	15.00
	2½ in. to 3 in. tall .....	25.00

### HAWORTHIA COARCTATA

(Tall growing, dark green.)

(37)	1 in. to 2 in. tall .....	5.00
	2 in. to 2½ in. tall .....	10.00
	2½ in. to 3 in. tall .....	15.00

### HAWORTHIA CYMBIFORMIS per 100

(Translucent green.)

(39)	1½ in. to 2 in. spread .....	\$ 5.00
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### OTHER GREEN VARIETIES AND GREEN HYBRIDS MIXED

(38)	2 in spread .....	5.00
	2½ in. to 3 in. spread .....	10.00

### SEVERAL OTHER VARIETIES

In small quantities at 15c to 35c.

## CACTI

(Grown from seed and nursery grown cuttings.)

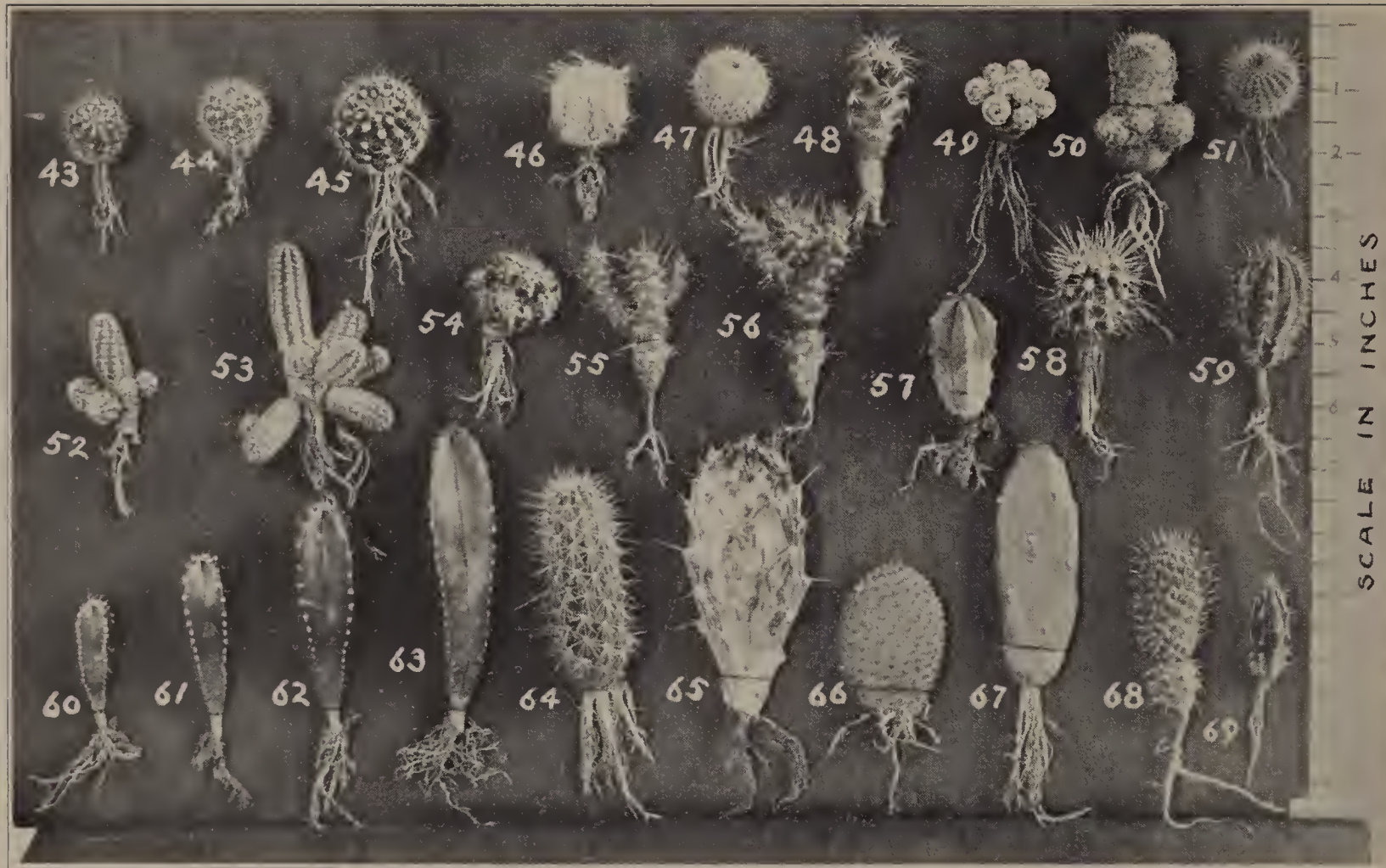
Cacti are a group of Succulent plants belonging to the order Cactaceae and are native to North America, Mexico, Central America, South America and nearby islands.

Some varieties require full sunlight and considerable heat for growth, while others must have shade and a comparatively cool temperature. Like many other Succulents, most Cacti can stand long periods of drought but will stand a considerable amount of water under ideal temperature conditions and make their best growth during such a period.

It has been our experience that collected Cacti, especially those that have been growing in hot desert sections, seldom become established under cultivation. Cacti raised from seed or developed from nursery grown cuttings of varieties native to cooler sections and localities, will thrive under cultivation if given proper water, temperature and light requirements and many of them will live for a considerable time under extremely difficult conditions. See Pages 2 and 3 for Assortments. Also Pages 8, 9, 10 and 11.



# CACTI



See Pages 9, 10 and 11 for Identification of Varieties.  
(Cut numbers in brackets by name.)



# CACTI

(Numbers in brackets correspond to numbers on cuts.)  
10 or more of a kind at 100 price. Full 1000 lots only at 1000 price.

	each	100	1000		each	100	1000
Acanthocereus pentagonus.....	\$ .10	.....	.....		Cleistocactus baumannii.....	.05	.....
Astrophytum myriostigma .....	.15	.....	.....		Coryphantha asteris .....	.....	.....
Bergocactus briotrislans .....	.....	.....	.....		Coryphantha bergeriana.....	.....	.....
Bergerocactus emoryi					Coryphantha elephantidens .....	.....	.....
3 in. to 4 in. ....	.10	.....	.....		Coryphantha erecta .....	.....	.....
Larger sizes up to 35c					Echinocactus ingens .....	.10	.....
(58) Carnegiea gigantea .....	.05	.....	.....		Echinocactus grusonii .....	.10	.....
(46) Cephalocereus senilis					Echinocactus rosii .....	5.00	.....
¾ in. to 1 in. ....	.10	.....	.....		Echinocereus reichenbachii .....	.10	.....
Cereus aquareus .....	.05	.....	.....		Echinofossulocactus .....	.....	.....
Cereus bridgeii .....	.10	.....	.....		Echinopsis mixed		
" " .....	.15	.....	.....	(43) ½ in. to ¾ in. diameter .....		2.75	24.00
Cereus chende .....	.....	.....	.....	(44) ¾ in. to 1 in. " .....		3.25	30.00
Cereus geometrizzans				(45) 1 in. to 1½ in. " .....		5.00	.....
(57) 1 in. to 2 in. ....	.10	.....	.....	Larger sizes 10c; 15c; 25c			
Cereus monstrosus				Epiphyllum mixed			
Mixed types				Small rooted cuttings .....	.05	.....	.....
2 in. to 4 in. ....		\$10.00	.....	Etus beguinii v. senilis .....	.....	.....	.....
Selected globular type from				Ferocactus electrocanthus .....	.....	.....	.....
cuttings.				Ferocactus viridescens .....	.10	.....	.....
(54) 1½ in. to 2 in. diameter .....		10.00	.....	Haageocereus choisicensis .....	.....	.....	.....
2 in. to 2½ in. " .....		15.00	.....	Harrisias mixed			
2½ in. to 3 in. " .....		25.00	.....	A number of varieties			
Cereus peruvianus				(69) 1 in. to 2 in. ....		3.00	.....
(60) 1½ in. to 2 in. ....		2.75	\$24.00	2 in. to 4 in. ....		5.00	.....
(61) 2 in. to 2½ in. ....		3.50	30.00	Hylocereus grandiflora			
(62) 2½ in. to 3 in. ....		4.00	36.00	3 in. to 4 in. ....	.10	.....	.....
(63) 4 in. to 5 in. ....		6.50	60.00	Lemaireocereus bavosus .....	.10	.....	.....
Cereus pruinosus .....	.....	.....	.....	Lemaireocereus stellatus .....	.....	.....	.....
Cereus schottii .....	.....	.....	.....	Malacocarpus ottonis .....	.05	.....	.....
Cereus straussii				Mammillaria (Neomammillaria)			
4 in. to 5 in. ....	.25	.....	.....	Mixed—small .....		5.00	.....
Chamaecereus silvestrii				Assorted—1 in. to 1½ in. ....		10.00	.....
Single stem .....		2.75	25.00	Mammillaria bocasana .....	.10	.....	.....
(52) 2 to 4 stem clusters .....		3.50	30.00	Mammillaria centriarrha .....	.05	.....	.....
(53) 5 to 7 stem clusters .....		5.00	.....				

(Write for quotations on varieties where prices are not listed.)



# CACTI (Continued)

(Numbers in brackets correspond to numbers on cuts.)  
10 or more of a kind at 100 price. Full 1000 lots only at 1000 price.

	each	100	1000		each	100	1000
Mammillaria caput-medusae .....	.....	.....	.....	Opuntia White Spined dwarf			
(47) Mammillaria elegans .....	.10	.....	.....	1 in. to 2 in. ....	.....	3.00	.....
Mammillaria elongata				2 in. to 3 in. branched.....	.....	5.00	.....
v. stella aurata .....	.05	.....	.....	Opuntia elata .....	.05	.....	.....
" " .....	.10	.....	.....	Opuntia elata elongata			
(50) " " .....	.15	.....	.....	1 in. to 3 in. ....	.....	3.00	.....
Mammillaria fragilis				3 in. to 5 in. ....	.....	5.00	.....
(49) 1 in. diameter, branched.....	.....	5.00	.....	Opuntia elata robusta			
Mammillaria hahniana .....	.15	.....	.....	1 in. to 3 in. ....	.....	3.00	.....
Mammillaria karwinskiana .....	.....	.....	.....	3 in. to 5 in. ....	.....	5.00	.....
(48) Mammillaria longispina .....	.10	.....	.....	Opuntia floccosa			
Mammillaria parkinsonii .....	.10	.....	.....	1 in. to 1½ in. ....	.10	.....	.....
Mammillaria perbella .....	.....	.....	.....	1½ in. to 2 in. ....	.15	.....	.....
Mammillaria solisii .....	.....	.....	.....	Opuntia fragilis .....	.05	.....	.....
Notocactus leninghausii .....	.....	.....	.....	Opuntia grusonia .....	.05	.....	.....
(51) ¾ in. to 1 in. diameter.....	.10	.....	.....	Opuntia haitensis			
Nyctocereus serpentinus				1 in. to 2 in. ....	.....	3.00	.....
(64) 3 in. to 4 in. ....	.....	5.00	.....	2 in. to 4 in. ....	.....	5.00	.....
4 in. to 6 in. ....	.10	.....	.....	Opuntia microdasys			
Opuntias Assorted .....	.....	3.00	.....	1 in. to 3 in. ....	.....	3.00	.....
" " .....	.....	5.00	.....	3 in. to 5 in. ....	.....	5.00	.....
" " .....	.....	10.00	.....	Opuntia monacantha variegata			
Opuntia basilaris				2 in. to 3 in. ....	.....	3.00	.....
2 in. to 4 in. ....	.....	5.00	.....	3 in. to 5 in. ....	.....	5.00	.....
Opuntia brasiliensis .....	.....	.....	.....	5 in. to 7 in. ....	.....	10.00	.....
Opuntia cristata				Opuntia moniliformis			
1½ in. to 2 in. ....	.....	3.00	.....	2 in. to 3 in. ....	.05	.....	.....
(68) 2 in. to 3 in. ....	.....	5.00	.....	3 in. to 6 in. ....	.10	.....	.....
Opuntia cylindrica				Opuntia mortalemsis			
1 in. to 2 in. ....	.....	3.00	.....	1 in. to 2 in. branched.....	.....	3.00	.....
3 in. to 4 in. ....	.....	5.00	.....	2 in. to 4 in. " .....	.....	5.00	.....
Opuntia dwarf (vilis)				Opuntia prolifera .....	.03	.....	.....
(55) 1½ in. to 2 in.; 1 to 3 branches .....	.....	3.00	.....	Opuntia retrorsa .....	.03	.....	.....
(56) 2 in. to 3 in.; 3 to 7 branches .....	.....	5.00	.....	" " .....	.05	.....	.....

(Write for quotations on varieties where prices are not listed.)



# CACTI (Continued)

(Numbers in brackets correspond to numbers on cuts.)

10 or more of a kind at 100 price. Full 1000 lots only at 1000 price.

	each	100	1000		each	100	1000
<i>Opuntia rhodantha</i> .....	.05	.....	.....	<i>Opuntia verschaaffeltii</i> .....	.10	.....	.....
<i>Opuntia rufida</i>				<i>Opuntia vestita</i> .....	.25	.....	.....
1 in. to 3 in. ....		3.00	.....	<i>Opuntia White Spined Cholla</i>			
3 in. to 5 in. ....		5.00	.....	small—branched .....	.10	.....	.....
<i>Opuntia schickendantzii</i> .....	.03	.....	.....	<i>Oreocereus trollii</i> .....		.....	.....
“ “ .....	.05	.....	.....	<i>Pachycereus marginatus</i> .....		.....	.....
<i>Opuntia serpentinus</i>				<i>Pachycereus pectin-aboriginum</i> ..		.....	.....
1 in. to 2 in. ....		3.00	.....	<i>Pachycereus pringlei</i> .....	10	.....	.....
3 in. to 4 in. ....		5.00	.....	<i>Parodia aurispina</i> .....		.....	.....
5 in. to 8 in. ....		10.00	.....	<i>Parodia haselbergii</i> .....	.15	.....	.....
<i>Opuntia smooth green</i> .....	.05	.....	.....	<i>Rebutia minuscula</i> .....	.10	.....	.....
<i>Opuntia subulata</i> .....	.05	.....	.....	<i>Selenicereus macdonaldiae</i>			
<i>Opuntia teres</i>				2 in. to 4 in. ....	.05	.....	.....
1 in. to 2 in. branched.....	.10	.....	.....	<i>Tephrocactus</i> .....		.....	.....
<i>Opuntia tetracantha</i>				<i>Trichocereus schickendantzii</i> .....	.05	.....	.....
1 in. to 2 in. ....		3.00	.....	<i>Trichocereus spachianus</i>			
<i>Opuntia traceyi</i> .....	.05	.....	.....	¾ in. to 1 in. tall.....		3.25	30.00
<i>Opuntia ursina</i>				1½ in. to 2 in. tall .....		5.00	.....
2 in. to 4 in. ....		5.00	.....	Larger sizes 10c; 15c; 25c			
4 in. to 6 in. ....		10.00	.....	<i>Zygocactus truncatus</i> .....		.....	.....
<i>Opuntia velutina</i> .....	.05	.....	.....	(Christmas Cactus)			

(Write for quotations on varieties where prices are not listed.)



## SUCCULENTS

The term "Succulent" is used in the arbitrary grouping of plants belonging to many different orders that, because of moisture stored within their stems or leaves, can withstand dry periods of varying lengths. Varieties listed under this heading include plants native to nearly every section of the world. A few varieties will withstand hard freezing but many of them come from the Tropics and are injured by too low temperatures. Some thrive only under full sun and a few of them do best under heavy shade. Most of them are very adaptable and will give some degree of satisfaction under a wide range of growing conditions. They are unsurpassed in their variety of foliage coloring and interesting forms.

Much of our stock is grown from cuttings from field stock under full sun. These are rooted and conditioned for sale in cloth houses or under full sun. Our climate and other conditions are ideal for producing Succulent plants of good form and exceptionally high coloring. While most of our plants will live for a considerable time under store and home conditions, they will lose much of their color under such conditions and we, therefore, advise that Succulent plants be purchased frequently in small quantities. We also advise that Succulent plants be ordered by Assortment. (See Pages 1, 2 and 3.)

(Numbers in brackets correspond to numbers on cuts.)

### AEONIUM

arboreum atropurpureum .....	2c; 3c; 5c
" " cristatum .....	15c and up
balsamiferum .....	
canariense .....	5c
decorum .....	3c
haworthii .....	3c; 5c
holochrysum .....	
sedifolium .....	2c; 3c
" compactum .....	3c; 5c
strepsicladium .....	5c
tabulaeformis .....	5c; 10c
tournefortii .....	2c; 3c; 5c

### AGAVE

albicans .....	5c
americana variegata marginata .....	
" " medio-picta .....	
attenuata .....	
decipiens .....	

### AGAVE (Continued)

deserti .....	5c
nissonii .....	5c
victoriae-reginae .....	5c; 10c

### ALOE

(See Pages 3, 4 and 5.)

### ANACAMPSEROS

refuscens .....	5c
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### APICRA

pentagona .....	25c
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### BILLBERGIA

nutans .....	5c; 10c
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### BYRNESIA

weinbergii .....	3c; 5c
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(Write for quotations on varieties where prices are not listed.)



# SUCCULENTS (Continued)

(Numbers in brackets correspond to numbers on cuts.)

## CEROPEGIA

woodii (Heart-leaved vine) .....	5c
stapeliaeformis .....	

## COTYLEDON

clavifolius .....	
galpini .....	
(12) orbiculata dwarf .....	5c
papillaris .....	
punctata .....	10c
wrightii .....	

## CRASSULA

A. (SP.) .....	3c; 5c
acutifolia .....	2c; 3c
archerii mixed hybrids .....	5c
C. ....	2c; 3c
CB. ....	3c; 5c
(7) columbria .....	3c; 5c
cooperi .....	5c
coralina .....	5c
corymbulosa .....	3c; 5c
cultrata .....	2c; 3c
falcata .....	
impressa .....	
“ hybrid .....	
monticola .....	3c; 5c
namaquensis .....	5c
obvallata .....	2c; 3c
perforata .....	5c
(15) portulacea (arborescens) .....	2c; 3c; 5c; 10c
(10) pseudolycopodioides .....	3c; 5c
“ New type .....	3c; 5c
(8) receda (Available Oct. to July) .....	2c; 3c; 5c
No. 1 Red .....	3c; 5c
Red marginata .....	2c; 3c

## CRASSULA (Continued)

rubicunda brilliancy .....	3c; 5c
S. ....	2c; 3c
sarmentosa .....	2c; 3c
tetragona .....	2c; 3c
trachysantha .....	2c; 3c; 5c
“ hybrid .....	5c

## CYANOTIS

compacta (Available Oct. to July) .....	2c; 3c; 5c
somalica .....	2c; 3c; 5c

## DUDLEYA

carmel hybrid .....	5c; 10c
ingens .....	10c

## DYCKIA

sulphurea .....	3c
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## ECHEVERIA

amoena .....	3c; 5c
clavifolia .....	5c
coccinea .....	5c
“ hybrid .....	5c
“ tortuosa .....	5c
derenbergii .....	15c
(6) desmetiana .....	5c; 10c
“ hybrid .....	5c; 10c
(3) elegans .....	3c; 5c
“ x nobilis hybrid .....	5c; 10c
expatriata .....	3c; 5c
funckii .....	5c
(14) glauca (globosa) .....	3c; 5c
“ crest .....	10c
“ x byrnesia hybrid .....	5c
leucotricha .....	10c

(Write for quotations on varieties where prices are not listed.)



## SUCCULENTS (Continued)

(Numbers in brackets correspond to numbers on cuts.)

### ECHEVERIA (Continued)

	linguaefolia .....	5c
(11)	multicaulis .....	3c; 5c
	nobilis .....	10c
	nodulosa .....	10c
	pulvinata (leucotricha improved) .....	5c; 10c
	rosei grandens crest .....	10c
	scaphophylla .....	5c
	secunda .....	5c
	setosa .....	15c
	simulans .....	3c; 5c
	stolonifera .....	3c; 5c
	Summer Flowering hybrids .....	5c; 10c
	weingartii .....	15c
	Winter Flowering hybrids .....	5c; 10c

### ECHEVERIA X OLIVERANTHUS

hybrid .....	5c; 10c
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### ECHEVERIA X PACHYPHYTUM HYBRIDS

(Known as Pachyveria)

Pachyveria No. 1 .....	5c; 10c; 15c
Pachyveria No. 2 .....	
Pachyveria No. 3 .....	
Pachyveria No. 4 .....	
Pachyveria cristata (crested) .....	15c
Pachyveria mixed from seed .....	10c
Pachyveria ovifolium .....	5c; 10c

### EUPHORBIA

canariensis .....	
caput-medusae .....	5c; 10c; 15c
“ “ commelini .....	
“ “ minor .....	
cereiformis .....	10c
cladestina .....	25c

### EUPHORBIA (Continued)

	clava (candelabrum) .....	
	coerulescens .....	
	echinus .....	25c
	enneagona .....	3c; 5c
	fimbriata .....	5c; 10c
	grandicornis .....	25c
	grandidens .....	10c; 15c
	heptagona .....	25c
( 5 )	mammillaris .....	3c; 5c
	meloformis .....	25c
	obesa .....	25c
	pseudocactus .....	25c
	resinifera .....	10c; 15c
	splendens .....	5c; 10c
	tirucalli .....	5c
	hybrids .....	

### FAUCARIA

	haagiana .....	5c; 10c
( 4 )	tigrinum .....	5c; 10c
	tuberculatum .....	25c
	several new species unnamed .....	15c

GASTERIA—(See Page 6)

HAWORTHIA—(See Page 6)

### KALANCHOE (Bryophyllum)

aliciae .....	
daigremontanum .....	
fedtschenkoi .....	2c; 3c; 5c
glaucescens .....	3c; 5c
globiferum coccinea hybrids .....	
marmorata .....	5c
rotundifolia .....	5c
somaliensis .....	3c; 5c

(Write for quotations on varieties where prices are not listed.)



## SUCCULENTS (Continued)

(Numbers in brackets correspond to numbers on cuts.)

### KALANCHOE (Continued)

tomentosum .....	15c
tubiflora .....	2c
“ hybrid .....	2c; 3c

### KITCHINGIA

mandrakensis .....	
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### KLEINIA

anteuphorbium .....	5c; 10c
articulata .....	3c; 5c
mandraliscac .....	
radicans .....	5c
repens .....	2c; 3c
tropaeolifolia .....	

### MANFREDA

### MESEMBRYANTHEMUM

agninum .....	3c; 5c
alias .....	2c
alstonii .....	5c
aureum .....	5c
bellidiflorum .....	3c; 5c
bulbosum .....	3c; 5c
caulescens .....	3c
cinctum .....	5c
crassum .....	5c
croceum .....	
densum .....	10c
floribundum .....	2c; 3c
glaucum .....	2c; 3c
intonsum .....	3c; 5c
lacerum .....	
lehmannii .....	2c; 3c
linguaeforme .....	

### MESEMBRYANTHEMUM (Continued)

marlothii .....	3c; 5c
maximum .....	
multiceps .....	3c; 5c
muricatum .....	
musculinum .....	
nobile .....	
odoratum .....	
perveride .....	5c
repens .....	
rhomboideum .....	3c; 5c
stellatum .....	10c
stomatium .....	10c
tigrinum—(See <i>Faucaria</i> ) .....	
uncinatum .....	2c; 3c
veruculatum .....	3c; 5c
vespertinum .....	3c; 5c
vittatum .....	5c; 10c

(4)

### OCOTILLO (*Fouquieria splendens*)

seedlings .....	
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### OLIVERANTHUS

elegans .....	
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### OTHONNA

### PERESKIOPSIS

### PORTULACARIA

afra .....	2c; 3c; 5c
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### RHOEO

discolor .....	
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### SARCOSTEMMA

viminale .....	
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(Write for quotations on varieties where prices are not listed.)



## SUCCULENTS (Continued)

(Numbers in brackets correspond to numbers in cuts.)

### SEDUM

	adolphi .....	3c; 5c
	allantoides .....	5c; 10c
	altissimum .....	2c; 3c
	amecamecanum .....	2c; 3c
	anomaly .....	2c; 3c; 5c
	diffusum .....	2c; 3c
	guatamalense .....	2c; 3c; 5c
	multiceps .....	5c
	moranense .....	2c; 3c; 5c
	pachyphyllum .....	2c; 3c; 5c
	palmeri .....	3c; 5c
	praealtum cristatum .....	3c; 5c; 10c
	rupestre .....	2c; 3c
(13)	treleasii .....	3c; 5c

### SEMPERVIVUM

	arachnoideum .....	5c
(1)	calcareum .....	5c; 10c

(Write for quotations on varieties where prices are not listed)

### STAPELIA

	gigantea .....	10c
	hirsuta .....	5c
	incomparabilis .....	5c
(2)	multicaulis .....	3c; 5c
	variegata .....	3c; 5c
	several other varieties .....	5c

### UMBILICUS

	chrysanthus .....	2c; 3c
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### YUCCA

	aloifolia variegata .....	25c
	filamentosa variegata (Hardy perennial).....	25c

	HESPERALOE (Red Yucca).....	25c
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## UNROOTED CUTTINGS

### Cacti

(Full 100 and 1000 lots only)	100	1000	(Full 100 and 1000 lots only)	100	1000
<b>OPUNTIA MONACANTHA</b>			<b>OPUNTIAS Assorted Varieties</b>		
<b>VARIEGATA</b>			<b>our selection.</b>		
(Available June, July, August.)			(Available June, July, August.)		
	2 in. to 3 in. ....	\$2.75 \$25.00			
	3 in. to 5 in. ....	3.75 35.00		Mixed sizes .....	\$2.50 \$20.00

### Succulents

<b>SUCCULENTS Assorted Our Selection..</b>	\$1.25	\$10.00
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### ALOE ABORESCENS

4 in. to 8 in. ....	7.00	50.00
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### ALOE SPINOSISSIMA

4 in. to 8 in. ....	\$7.00	\$50.00
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<b>CRASSULA C.</b> .....	1.25	10.00
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(Available late summer, fall, winter.)



# UNROOTED CUTTINGS (Continued)

## Succulents (Continued)

(Full 100 and 1000 lots only)	100	1000	(Full 100 and 1000 lots only)	100	1000
<b>CRASSULA PORTULACEA</b> <b>(ARBORESCENS)</b>			<b>MESEMBRYANTHEMUM</b> <b>LEHMANNII</b> .....	\$1.25	\$10.00
Single head cuttings .....	\$1.25	\$10.00	<b>MESEMBRYANTHEMUM</b> <b>UNCINATUM</b> .....	1.25	10.00
2 to 3 head cuttings .....	2.50	20.00	<b>PORTULACARIA AFRA</b> 3 in. cuttings .....	1.00	7.50
<b>CRASSULA TETRAGONA</b> .....	1.00	7.50	4 in. to 6 in. cuttings .....	1.25	10.00
<b>KAKLANCHOE FEDTSCHENKOI</b> ....	1.25	10.00	<b>SEDUM GUATAMALENSE</b> .....	1.25	10.00
(Available summer and fall)			<b>SEDUM PRAEALTUM CRISTATUM</b>	2.75	25.00
<b>KLEINIA REPENS</b> .....	1.25	10.00			

## IVIES

(Letters in brackets correspond to letters on Ivy cut.)	each	100	1000
<b>LARGE-LEAVED VARIEGATED IVY</b> —Large leaved, fast growing and well variegated with white, creamy white and several shades of green.			
(D) Rooted cuttings .....	\$ 2.00	\$18.75	
(A) Transplanted plants—plenty of good foliage.....	3.50	30.00	
<b>SCOTCH IVY (MINIATURE-LEAVED GREEN, CLIMBING)</b> —A fast growing, slender stemmed green Ivy with very small leaves of interesting shape and veining. Originally brought to this country from Scotland.			
(K) Rooted cuttings .....	1.50	12.50	
(J) Transplanted plants .....	2.50	.....	
<b>HAHN'S BRANCHING IVY</b> —A well-known and popular branching Ivy with small dark green leaves.			
(E) Rooted cuttings .....	2.00	<del>18.75</del>	
(F) Transplanted plants .....	3.50	<del>30.00</del>	
<b>MERION BEAUTY IVY</b> —A sport of Hahn's branching Ivy, with smaller lighter green leaves and branching much more freely.			
(B) Rooted cuttings .....	4.50	<del>40.00</del>	
(C) Transplanted plants .....	7.50	.....	

(Continued on next page.)

We are sold short on most varieties for this season.



IVIES (Continued)

(Letters in brackets correspond to letters on Ivy cut.)

each      100      1000

**CONGLOMERATA IVY**—A very compact dark green crinkly-leaved variety of slow growth but a very distinctive pot plant type.

(G)	Rooted cuttings .....	\$ 4.50	<del>\$40.00</del>
(H)	Transplanted plants .....	7.50	.....

IVIES



For identification of varieties, see cut letters in brackets by name.



## IVIES (Continued)

We also grow the following varieties:

**LARGE MAPLE-LEAVED IVY (CANARIENSIS)**—A rather coarse growing large-leaved green Ivy.

each

~~Transplanted plants .05~~

**SMALL MAPLE-LEAVED IVY (MADAM POLLOCK)**—A dainty small-leaved Ivy, leaves well veined and occasionally with a gold dust variegation.

~~Transplanted plants .05~~

**ARBORESCENS IVY**—One of the oddities among Ivies. Grows stiff and erect with small leaves standing out from two sides of the stems. Slow growing.

~~Transplanted plants .15~~

**CORDATA IVY**—An interesting variety of rather slow growth with small heart-shaped leaves.

Transplanted plants **7 1/2¢**

**SMALL-LEAVED VARIEGATED IVY (MACULATA)**—A small-leaved type similar to the Large-Leaved Variegated Ivy.

~~Transplanted plants .05~~

**SMALL-LEAVED VARIEGATED IVY (ELEGANTISSIMA)**—A beautifully variegated Ivy of very slow growth

~~Transplanted plants .15~~

**MINIATURE-LEAVED VARIEGATED IVY**—A compact, close jointed variety with very small dark green leaves finely flecked and variegated with creamy white.

~~Transplanted plants .05~~

**OAK-LEAVED IVY (CRENULATA)**—Of comparatively slow growth with odd shaped light green leaves.

~~Transplanted plants .05~~

## PANZER'S WHITE BABY CALLAS

We believe this to be best of the White Baby Callas. Blooming sized bulbs, potted up in small pots in August and re-potted as needed, will develop into six to eight inch pot plants, with lots of foliage and bloom, by late Winter and early Spring. The bloom is very white for a Calla, rising well above a compact mass of medium small foliage. The bulbs are quite small as compared with other Callas, but growth and development under proper conditions is quite surprising.

No. 1 Blooming Sized Bulbs \$1.00 per dozen. Available only during the month of August

## ANNOUNCEMENT

### Geraniums

We are planting an acreage of Geraniums this Summer and will be shipping rooted and unrooted cuttings beginning Spring and Summer 1940. If you are interested in Geraniums, please let us know and we will put you on our mailing list for our 1940 Geranium Price List.



## FLORIST'S WINDOW DISPLAY SPECIAL

(See color plate on back cover)

This color plate was made from an oil painting of a Window Display model 3 ft. x 6 ft.

**FLORIST'S WINDOW DISPLAY SPECIAL**—\$17.50 f. o. b. Pacific Beach, contains assortments of Cacti and other Succulent Plants sufficient for a Florist's window display arrangement covering an area 3 ft. x 6 ft. as follows:

50—	Assorted Succulents .....	@ \$2.00 per 100
100—	“ Cacti and other Succulents.....	“ 3.00 “ “
100—	“ “ “ “ “ .....	“ 5.00 “ “
12—	“ “ “ “ “ .....	“ 10.00 “ “
6—	“ “ “ “ “ Larger Specimens .....	“ 1.80 “ Dozen
6—	“ “ “ “ “ “ “ .....	“ 3.00 “ “
4—	“ “ “ “ “ “ “ .....	“ 4.20 “ “
4—	“ “ “ “ “ “ “ .....	“ 6.00 “ “
2—	“ “ “ “ “ “ “ .....	“ .75 Each

Larger or smaller Window Display Groups made up to fit any sized window at proportionate cost.

## AN ADVERTISEMENT WHICH WILL SAVE YOU MONEY AND WHICH CAN BE SOLD AT A GOOD PROFIT

During hot summer months and other dull sales' periods, the up-to-date florist must maintain an attractive window display. Where a regular line of cut flowers and perishable pot plants are used there is considerable loss and this loss is charged to advertising. A window display of Cacti and other Succulents will attract more attention and be better advertising; will stand up in good condition over a longer period with less loss than other saleable stock; and you will make many sales direct from the display and reorder regularly in small quantities for refilling—thus making a good profit at a minimum handling cost.



## GREETINGS

### *To Our Many Friends and Customers*

Sooner or later nearly everyone visits Southern California. When you do, we shall be glad to have you visit SOLEDAD GARDENS. The Gardens comprise four and a half acres situated on the southern slope of Mt. Soledad one mile from and over-looking the Pacific Ocean, in a nearly frost free area. It is within the city limits of Pacific Beach, a suburb of San Diego, California.

Here you will find some 1000 varieties of Cacti and other Succulent Plants growing. You will always find something of interest in bloom. But our best flowering months are December, February, March, April and May.

We will endeavor to make your visit an enjoyable one.

Lewis A. Walmsley

Faye Walmsley

Most of our propagating stock is grown in open field rows under over-head irrigation. Seedlings are started under glass and both seedlings and many cuttings are grown on in flats, under cloth houses, in a mixture of leaf-mold and sand, half and half by bulk, with the addition of blood meal when rapid growth is desired. Our flats are sterilized in a dip of sodium cyanide each time they are used and our flatting soil is used but once for flatting purposes. After growing one crop, it is distributed over our fields. We are not sparing in our use of Naphthalene, Volk, nicotine, sulphur, tobacco dust, snail and sow-bug poison and other insecticides and control chemicals, and all of our stock will be found exceedingly clean and free from insects and disease.

For Poinsettias write PAUL ECKE, Poinsettia Specialist,

Encinitas, California

A visit to his growing grounds when the Poinsettias are in bloom is a sight you will always remember.



# SOLEDAD GARDENS

PACIFIC BEACH, SAN DIEGO, CALIFORNIA



FLORIST'S WINDOW DISPLAY  
(See Page 20)